



### CORPORATE FACTS

Plato Consulting, Inc.  
477 S Rosemary Ave, Ste 222  
West Palm Beach, FL 33401-5758

Phone: (561) 514-0821  
Fax: (561) 514-3597  
Website: [www.plato-consulting.com](http://www.plato-consulting.com)

Trevor Campbell, President

Email: [trevor@plato-consulting.com](mailto:trevor@plato-consulting.com)

#### Certifications:

**SBA Certified 8(a) Program Participant**  
**SBA Certified Small Disadvantaged Business**

State of Florida Certified Minority Business Enterprise

Also certified MBE with many regional and local government agencies in the State of Florida

Incorporated 1999

### NAICS CODES

Plato Consulting provides services within the following North American Industry Classification System (NAICS) codes:

NAICS CODE	DESCRIPTION
541330	ENGINEERING SERVICES
541370	SURVEYING AND MAPPING (EXCEPT GEOPHYSICAL) SERVICES
541511	CUSTOM COMPUTER PROGRAMMING SERVICES
541512	COMPUTER SYSTEMS DESIGN SERVICES
541519	OTHER COMPUTER RELATED SERVICES
541611	ADMINISTRATIVE MGMT AND GENERAL MGMT CONSULTING SERVICES
541710	RESEARCH & DEVELOPMENT IN THE PHYSICAL, ENGINEERING & LIFE SCIENCES
611430	PROFESSIONAL AND MANAGEMENT DEVELOPMENT TRAINING

### PROVEN CAPABILITIES

Plato Consulting has a proven track record of providing a variety of Strategic Planning, Assessments, Data Management, Change Management, Information Systems Development, and Project Management services to government agencies such as; Florida Department of Environmental Protection (FDEP), Southwest Florida Water Management District (SWFWMD), St. Johns River Water Management District (SJRWMD), South Florida Water Management District (SFWMD), School District of Palm Beach County (SDPBC), Martin County (Martin), Marion County Property Appraiser's Office (Marion), Workforce Alliance of Palm Beach County (Work), and Polk County Property Appraiser's Office (Polk).



Service Category	Capability	Client	
Information Technology Consulting	Strategic Planning Change Management	SFWMD	
		SDPBC	
		SJRWMD	
Information Technology Consulting	Desktop Computer Cost/Benefit Analysis	Martin	
		SJRWMD	
Leadership and Management Consulting	Information Technology Leadership and Management	SDPBC	
		SFWMD	
		FDEP	
	Reengineering and Reorganization – Evaluate Structure and Processes Change Management Technology Assessment	Marion	
		Polk	
		SDPBC	
Leadership and Management Consulting	Outsourcing Evaluation Program	SFWMD	
		SFWMD	
Leadership and Management Consulting	Customer Service Survey – Findings and Recommendations	SJRWMD	
		SJRWMD	
Data Management	Comprehensive Everglades Restoration Data Management (project charter, requirements, architecture, work plan, implementation plan)	SFWMD	
		SFWMD SWFWMD	
Program/Project Management	Oversight of Enterprise Resource Planning System Implementation	SFWMD	
		SFWMD	
	Oversight of Information Systems Projects	SJRWMD	
		SFWMD	
		SDPBC	
	Program and Project-level Performance and Reporting – Earned Value Analysis	SJRWMD	
		SFWMD	
		SWFWMD	
	Program/Project Management	Planning – Developing Project Charters, Scopes of Work, Cost Estimates, Work Plans, Project Plans, Communications Plans, Resource Management Plans	Martin
			SJRWMD
SFWMD			
SWFWMD			
Program/Project Management	Change Management	SFWMD	



Service Category	Capability	Client
Systems Development Life Cycle Support	Planning	SJRWMD
		SFWMD
		SWFWMD
	Project Management Support	SJRWMD
		SFWMD
	Requirements Analysis	SJRWMD
		SFWMD
		Martin County
	Methods to Guide Development	SWFWMD
		SJRWMD
Standards Development	SFWMD	
Data Management	SFWMD	
Capability Maturity Model	SFWMD	
Application Development	Analysis and Design	SFWMD
		SJRWMD
		SWFWMD
	Development and Testing	SFWMD
		SJRWMD
	Implementation	SFWMD
		SJRWMD
	Web Development	Martin County
	Geographic Information Systems	Martin County
		SWFWMD
Training	Project Management Training	SJRWMD
	Microsoft .NET Training	SWFWMD
Systems Administration	Database Administration	SJRWMD

PLATO

CONSULTING, INC.

Leadership & Information Technology Services



## CAPABILITY STATEMENT



Schedule  
Contract GS-35F-0063R

### CLIENT REFERENCES

South Florida Water Management District	Carol Wehle / Jayantha Obeysekera
St. Johns River Water Management District	Peggy White
School District of Palm Beach County	Joseph Moore
Southwest Florida Water Management District	Steve Dicks / Terry Redman
Martin County	Kevin Kryzda / Brian Kincaid
Florida Department of Environmental Protection	Mimi Drew
Marion County Property Appraiser	Villie Smith
Polk County Property Appraiser	Marsha M Faux
Workforce Alliance of Palm Beach County	David Stover / Kathryn Schmidt