

## Sampling of Plato Consulting Experience

<b>Client</b>				
<b>Southwest Florida Water Management District</b> <b>2379 Broad Street</b> <b>Brooksville, FL 34604-6899</b>				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
05PC0001438 06PO0000396 06PO0001522 06PO0001603 06PO0001604 06PO0001632 07PO0000348	7/18/2005	12/31/2007	Yes	Yes
<b>Description of Work</b>				
Provide an 9-person team to implement the SWFWMD's Water Management Information System (WMIS) Project. The team consists of an applications development manager, 2 systems architects, 4 systems analysts, a data architect and a technical trainer/documentation specialist.  The WMIS will integrate District scientific, regulatory and financial data from a single user-interface so both internal and external customers can view and analyze District data. The WMIS will also provide a comprehensive e-permitting solution that will enable citizen stakeholders to obtain and pay for required permits via the Internet. The WMIS is being developed using the Rational Unified Process (RUP) and utilizing the following tools: HP UX Oracle 9i server, Microsoft Visual Studio .NET, ESRI GIS, Crystal Reports.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
05PC0001282 06PO0000266 06PO0000793 06PO0001475 07PO0000094	6/20/2005	10/31/2007	Yes	Yes
<b>Description of Work</b>				
Provide IBM Mainframe Programming services to augment the programming staff at SWFWMD and support the IBM Development Environment.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
06PO0000794 06PO0001029 07PO0000139	3/8/2006	11/2/2007	Yes	Yes
<b>Description of Work</b>				
Provide Visual Studio .Net development services to develop an Enterprise Project Information Management System using the Rational Unified Process methodology. Produce on-line multi-media system and user documentation. Develop test plans, and oversee testing. Develop training material and conduct training sessions.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
06PO0000154 06PO0000353 06PO0000377 06PO0000514	11/3/2005	2/28/2006	Yes	Yes
<b>Description of Work</b>				
Provide Visual Studio .Net development and mentoring services to the SWFWMD developers working on the Water Management Information System project.				

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Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
05PCSOW0147	7/15/2005	11/1/2005	Yes	Yes
<b>Description of Work</b>				
Develop an employee data human resources portal for the purposes of displaying basic employee HR and payroll data, enabling on-line submission of changes to basic data and selection of benefits during open enrollment periods. The portal will be developed in Visual Studio .Net following the Rational Unified Process.				
<b>Client</b>				
Southwest Florida Water Management District 2379 Broad Street Brooksville, FL 34604-6899				
Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
05PC0000185	11/8/2004	7/28/2005	Yes	Yes
05PC0000717	<b>Description of Work</b>			
05PC0000718	Conduct training classes and one-on-one mentoring sessions to improve the application development process by educating team members on various disciplines and procedures as described in the SWFWMD Development Standards & Procedures document. Training classes will be conducted with a maximum of six students per class.			
05PC0000719				
05PC0000859				
05PC0001087				
Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
05PC0000184	11/1/2004	2/7/2005	Yes	Yes
<b>Description of Work</b>				
Develop a training course to improve the application development process by educating team members on various disciplines and procedures as described in the SWFWMD Development Standards & Procedures document.				
Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
04PC0003110	9/7/2004	10/29/2004	Yes	Yes
<b>Description of Work</b>				
Provide consulting services to develop .net programming standards.				
Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
04PC0002629	6/1/2004	9/30/2005	Yes	Yes
<b>Description of Work</b>				
Provide a 6-person team to implement the Water Use Tracking System. The team consists of a project manager, 3 developers, a documentation/training specialist and an analyst/technical writer. This is the implementation phase of the project to build upon existing databases and systems to develop a GIS-based decision support system for tracking water use. It is a follow-on to the previous Requirements Phase completed by Plato Consulting.				

## Sampling of Plato Consulting Experience

Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
04PC0002422	5/17/2004	6/30/2004	Yes	Yes
<b>Description of Work</b>				
Extension of the previous effort to provide a 2-person team to perform systems analysis and design work for the Requirements Phase of the Water Use Tracking System project. The purpose of the project is to build upon existing databases and systems to develop a GIS-based decision support system for tracking water use.				
Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
04PC0001478	2/23/2004	5/14/2004	Yes	Yes
<b>Description of Work</b>				
Provide a 2-person team to perform systems analysis and design work for the Requirements Phase of the Water Use Tracking System project. The purpose of the project is to build upon existing databases and systems to develop a GIS-based decision support system for tracking water use.				
<b>Client</b>				
<b>Florida Department of Environmental Protection</b> <b>Twin Towers Rm 248</b> <b>2600 Blair Stone Rd, MS 3535</b> <b>Tallahassee, FL 32399-2400</b>				
Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
S 3700 763276 DO134222 DO284666 DO296435	4/30/2004	6/30/2008	Yes	Yes
<b>Description of Work</b>				
Provide a professional-level manager to serve as the Division of Water Resource Management's Chief Information Officer (CIO) and be responsible for planning and directing the Information Technology activities of the Division of Resource Management. Services include long range strategic planning, staff professional development, inter-divisional and inter-agency coordination, project portfolio prioritization and management, and the establishment and leadership of effective workgroups that include: Project Management Office, Data Administration, Technical Support, Java-based Application Development, and GIS coordination.				

## Sampling of Plato Consulting Experience

Client				
<b>School District of Palm Beach County</b> <b>3300 Forest Hill Blvd</b> <b>West Palm Beach, FL 33408</b>				
Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
0001003027	7/30/2006	2/28/2007	No	Yes
<b>Description of Work</b>				
Perform all project management activities for Phase 2 implementation of the PeopleSoft Enterprise Resource Planning (ERP) Financial Management and Human Capital Management applications. Provide leadership and decision making for the School District ERP team as well as leadership of the overall project. Ensure that the project remains on time and in the best interest of the District. Modules to be implemented: ePay , eProfile, eBenefits, Expenses, Strategic Sourcing, eSupplier Connection, Deal Management, Cash Management, Internal Accounts Rework, Minority/Women and Small Business Initiative, Allowing Teachers to Directly Enter Requisitions, Out of Field, Year-end Payroll Processing, Phase I Production Support, PO Rollover Support, Enterprise Performance Management (EPM), ePerformance, Budget Preparation and Request for Leave.				
Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
B-607779 B-608116	1/9/2006	7/29/2006	No	Yes
<b>Description of Work</b>				
Perform all project management activities for Phase 1 implementation of PeopleSoft Enterprise Resource Planning (ERP) Financial Management and Human Capital Management applications. Provide leadership and decision making for the School District ERP team as well as leadership of the overall project. Ensure that the project remains on time and in the best interest of the District. Financial Management modules implemented: Accounts Payable, Accounts Receivable, Asset Management, Billing, eProcurement/Purchasing, General Ledger, Inventory, Projects and Enterprise Portal. Human Capital Management modules implemented: Benefits Administration, Candidate Gateway, Talent Acquisition Manager, Human Resources, Payroll and Time & Labor.				

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<b>Client</b>				
<b>School District of Palm Beach County</b> <b>3300 Forest Hill Blvd</b> <b>West Palm Beach, FL 33408</b>				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
B-602139	8/1/2005	9/6/2005	No	Yes
<b>Description of Work</b>				
Assist in the initiating, planning, executing, controlling, and closeout phases of the Online Assessment project. Share knowledge, skills, tools, and techniques to project activities to meet project requirements.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
B-502771	8/23/2004	10/22/2004	No	Yes
<b>Description of Work</b>				
Interim ERP Director for the acquisition and implementation of PeopleSoft.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
B-405077	9/18/2003	2/17/2004	No	Yes
<b>Description of Work</b>				
Technology Advisor to the Chief Operating Officer including leadership in the recruitment and selection of a Chief Technology Officer; in the management of the business system review process and other related duties. Act as Chief Technology Officer until recruitment is complete.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
N-403083	8/19/2003	9/17/2003	No	Yes
<b>Description of Work</b>				
Technology Advisor to the Chief Operating Officer including leadership in the recruitment and selection of a Chief Technology Officer; in the management of the business system review process and other related duties.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
B-207295	9/4/2001	10/3/2001	No	Yes
<b>Description of Work</b>				
Assist the School District in developing an appropriately specific Request For Proposal (RFP) to solicit responses from a firm or firms to do a needs/gap analysis and make a recommendation to satisfy the functional requirements for financial processes, human resources processes and e-mail communications. In addition this effort includes an estimate of time, cost and human resources to complete the analysis/assessment.				

## Sampling of Plato Consulting Experience

<b>Client</b>				
<b>Martin County</b> <b>2401 SE Monterey Rd</b> <b>Stuart, FL 34996-3397</b>				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
P0505433 P0602325	7/28/2005	Open	No	Yes
<b>Description of Work</b>				
Provide project management and coordination services for the development of the County-wide addressing system and business processes.				
<b>Client</b>				
<b>Martin County</b> <b>2401 SE Monterey Rd</b> <b>Stuart, FL 34996-3397</b>				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
P0504234 P0502776 P0501758 P0404876	7/13/2004	9/30/2005	No	Yes
<b>Description of Work</b>				
Consulting services to develop a scope, methodology and systems to support the data collection, integration and reporting requirements outlined by the NPDES permit.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
P0404111	5/19/2004	6/30/2004	No	Yes
<b>Description of Work</b>				
Provide web development services for the NPDES/Stormwater requirements and Office of Water Quality.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
P0402747	3/4/2004	5/4/2004	No	Yes
<b>Description of Work</b>				
Provide consulting services to determine the requirements and develop a scope of work for the NPDES/Stormwater master plan web site.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
P0205271	9/30/2002	5/9/2003	No	Yes
<b>Description of Work</b>				
Provide professional services for the ArcIMS pilot projects. This consists of configuring the ArcIMS development and production environments; developing, configuring and installing the ArcIMS pilot applications; and setting GIS Web Application standards for Martin County.				

## Sampling of Plato Consulting Experience

Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
P0002989-C001	5/15/2000	5/29/2000	No	Yes
<b>Description of Work</b>				
Amended earlier contract to continue the process of improvement and to improve the culture to further enable the mission of the Information Technology Services (ITS) department. Generated and presented a report of findings and recommendations in the areas of involvement, peer solidity, manager support, growth, self-sufficiency, task orientation, work pressure, expectation, control, innovation and physical comfort. The report was accepted and led to a formation of a number of teams to implement the recommendations.				
Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
P0002989	3/10/2000	5/14/2000	No	Yes
<b>Description of Work</b>				
Facilitate/lead Information Technology (IT) Governance Committee meetings, IT Services Dept. meetings, create agendas, create charter for ITGC and develop project charter template for new projects. Project Charters were placed in use to approve funding for projects and to prioritize what projects would be funded.				
<b>Client</b>				
<b>South Florida Water Management District</b> <b>P.O. Box 24680</b> <b>3301 Gun Club Road</b> <b>West Palm Beach, FL 33416-4680</b>				
Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
OT050590	10/8/2004	3/30/2006	Yes	Yes
<b>Description of Work</b>				
Executive Level Management of Applications Development. Provide project management oversight services of the District's application development projects. This also includes defining and prioritizing application development projects, preparing detailed work plans, developing scopes of work, hiring consultants, forming effective project teams, attending meetings and conferences and preparing/conducting presentations and monthly progress reports to the District Leadership Team.				

## Sampling of Plato Consulting Experience

<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
PC P401213	1/14/2004	3/30/2004	No	Yes
<b>Description of Work</b>				
Develop a complete, documented outsourcing program that can be adopted and adapted by the entire District management and leadership team for the purpose of outsourcing non-strategic functions and managing those outsourcing contracts. This also includes developing a procedure to determine what functions are not viable candidates for outsourcing.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
OT040676	10/2/2003	9/30/2004	No	Yes
<b>Description of Work</b>				
Provide project management and coordination services such as defining and prioritizing application development projects, preparing detailed work plans, developing scopes of work, hiring consultants, forming effective project teams, attending meetings and conferences and preparing/conducting presentations and monthly progress reports to the District Leadership Team. Act as Chief Information Officer (CIO) during recruitment of a new CIO and assist with the recruitment.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
PC P303010	9/2/2003	10/30/2003	No	Yes
<b>Description of Work</b>				
Facilitation services for the Regional Simulation Model development effort. This includes review of documents, meeting with modelers to prepare for the workshop, facilitation of the workshop and preparation of a final report including a summary of the discussions and a schedule of tasks necessary to complete the Regional Simulation Model.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
PC P303196	9/17/2003	11/12/2003	No	Yes
<b>Description of Work</b>				
Review of the Environmental Monitoring and Assessment Department's work, staffing and customer needs to eliminate unnecessary monitoring and the related services which would allow the redirection of staff to other critical understaffed areas of the SFWMD. This includes an analysis of all functions and processes performed by the department.				



## Sampling of Plato Consulting Experience

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<b>South Florida Water Management District</b> <b>P.O. Box 24680</b> <b>3301 Gun Club Road</b> <b>West Palm Beach, FL 33416-4680</b>				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
PC P302368	7/11/2003	8/23/2003	Yes	Yes
<b>Description of Work</b>				
Evaluate the "cradle to grave" data management effort within the Environmental Monitoring & Assessment Department and the Electronic Support and Data Acquisition Division of the Information Technology Department. The data management functions and processes will be evaluated to assess: the effectiveness of each function and process, the staffing level associated with each function and process, potential functions for additional outsourcing and the effectiveness of contract management. Recommendations will be formulated on an effective organizational structure, staffing levels for each function and process, and contract management.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
PC P301255	3/6/2003	9/30/2003	Yes	Yes
<b>Description of Work</b>				
Develop CERP Environmental Data Management Plan. This includes the following activities: 1) lead, coordinate and participate in the development of the CERP Science and Engineering Data Management Implementation Plan; 2) participate on the CERP Data Management Project Delivery Team; 3) coordinate and participate in the revisions to the CERP Data Management Plan; 4) participate on the CERP Zone User Steering Committee; participate in the FY04/FY05 budget development process; oversee and direct SFWMD contractors; 5) act as District liaison with U.S. Army Corps of Engineers and other agencies on CERP S&E data management-related matters; and 6) manage, control and report on all project activities.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
PC P300617	12/10/2002	4/17/2003	No	Yes
<b>Description of Work</b>				
Develop a Strategic Hydrologic Modeling Plan that includes an assessment of the current state of modeling at the District, identification of future needs for modeling, and a strategic plan for modeling for the next 10 - 15 years.				

## Sampling of Plato Consulting Experience

<b>Client</b>				
<b>Marion County Property Appraiser</b> <b>PO Box 486</b> <b>Ocala, FL 34478-0486</b>				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
05-029	2/11/2005	3/25/2005	No	Yes
<b>Description of Work</b>				
Consulting services to assess the efficiency and effectiveness of the Information Technology department and provide findings and recommendations to the Property Appraiser.				
<b>Client</b>				
<b>Polk County Property Appraiser's Office</b> <b>255 North Wilson Avenue</b> <b>Bartow, FL 33830</b>				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
N/A (sub-contract)	3/2/2004	3/31/2004	No	No
<b>Description of Work</b>				
Perform an assessment of the Information Technology Department (ITD) and develop a report of findings and recommendations for improving the reliability and availability of IT resources, improving the effectiveness of the ITD and improving service levels to customers.				
<b>Client</b>				
<b>St. Johns River Water Management District</b> <b>4049 Reid St.</b> <b>Palatka, FL 32717</b>				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
P039787	10/20/2005	9/30/2006	Yes	Yes
<b>Description of Work</b>				
Design and develop training materials and conduct training on the GRS (Regulatory database) applications.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
P036353	11/14/2003	12/2/2003	No	Yes
<b>Description of Work</b>				
Design and deliver a 1-day Project Management class entitled "Project 2002 for PCS". This custom class covers how to use MS Project 2002 in conjunction with the District's Project Control System.				

## Sampling of Plato Consulting Experience

Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
P035107 P035993	5/30/2003	10/31/2003	No	Yes
	<b>Description of Work</b> Design and deliver two 4-day Project Management Professional (PMP) Exam Preparation Workshops focusing on the Project Management Institute's <i>Project Management Body of Knowledge</i> and overall project management definitions, processes and principles.			
Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
SE412RA Amendment 4	10/1/2003	9/30/2004	No	Yes
	<b>Description of Work</b> Provide program and project oversight for fiscal year 2003 - 2004 software development and hardware-related projects. Other assignments covered under this contract include development, administration, compilation and analysis of the results of two information technology customer service surveys, facilitation of inter-agency meetings on e-permitting, business process consulting for document management, and technical writing.			
Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
P035505 P035760	8/25/2003	9/30/2004	No/Yes	Yes
	<b>Description of Work</b> Database administrator to provide support and maintenance to the District application databases.			
<b>Client</b>				
St. Johns River Water Management District 4049 Reid St. Palatka, FL 32717				
Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
P034348	1/30/2003	3/15/2003	Yes	Yes
	<b>Description of Work</b> Conduct a Desktop Systems Analysis to include an analysis of: existing systems and software requirements, costs to maintain existing systems for 3 years, and total cost of ownership to replace desktop systems based on an expected 3-year life. Develop written report and presentation for budget.			
Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
P034303	1/27/2003	5/30/2003	Yes	Yes
	<b>Description of Work</b> Database administrator to provide support and maintenance to the District application databases.			

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Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
SE412RA Amendment 3	10/1/2002	9/30/2003	No	Yes
	<b>Description of Work</b>			
Provide program and project oversight for fiscal year 2002 - 2003 software development and hardware-related projects. Other assignments covered under this contract include development, administration, compilation and analysis of the results of two information technology customer service surveys and a computer training survey.				
Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
P033018 P033234	8/20/2002	9/23/2002	No	Yes
	<b>Description of Work</b>			
Report enhancements and corrections for the Project Control System. Languages/tools used: Oracle, Actuate.				
Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
P032570	6/17/2002	10/25/2002	Yes	Yes
	<b>Description of Work</b>			
Oracle database development for the Adaptive Management System project. Includes the analysis and design of an ecological database and extracting data from the Hydrometeorologic, Water Quality, Well Construction and Water Use databases into a data warehouse for use by scientific modelers.				
Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
P032440	6/3/2002	9/30/2002	Yes	Yes
	<b>Description of Work</b>			
Database development for the Image Management project. Languages/tools used: Oracle, OpenRoad, and image management tools to capture and integrate images into the Permitting database.				
<b>Client</b>				
St. Johns River Water Management District 4049 Reid St. Palatka, FL 32717				
Contract/PO #	Start Date	End Date	State Contract?	Prime Contractor?
P031965	3/25/2002	9/25/2002	Yes	Yes
	<b>Description of Work</b>			
Database development for the Land Resources project. Languages/tools used: Oracle, JDeveloper, Discoverer.				

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<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
P031732	2/25/2002	4/26/2002	Yes	Yes
<b>Description of Work</b>				
Provide on-site Oracle database administration services such as performance tuning, auditing, creation of disaster recovery procedures and other database administration services as requested.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
P031592	2/11/2002	6/11/2002	No	Yes
<b>Description of Work</b>				
Perform examination of the market place to determine whether viable third-party solutions exist as a replacement for HYDRON hydrologic data management system.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
P031075 P031436 P031591	11/26/2001	2/23/2002	Yes	Yes
<b>Description of Work</b>				
Software development, Oracle database design and report development for the Conservation Easement project. Programming languages/reporting tools used: JAVA and Actuate.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
SE412RA Amendments 1 & 2	10/1/2001	10/31/2002	No	Yes
<b>Description of Work</b>				
Provide program and project oversight for fiscal year 2001 - 2002 software development projects and also hardware-related projects. Other assignments covered under this contract include development, administration, compilation and analysis of the results of two information technology customer service surveys and a computer training survey, as well as the research/development of the justification to migrate from Lotus Notes to Microsoft Exchange and data migration from Ingres to Oracle.				

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<b>St. Johns River Water Management District</b> 4049 Reid St. Palatka, FL 32717				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
SE412RA	11/1/2000	10/31/2001	No	Yes
<b>Description of Work</b>				
Responsible for hiring and firing contractors and providing program and full cycle project oversight for the following software development projects: Environmental Resource Permitting and Compliance, Consumptive Use Permitting and Compliance, Integrated and Web-based GIS Front End to both the Environmental Resource Permitting and Consumptive Use Permitting applications, Evaluation and Selection of Data Retrieval Tools, Water Use application, Water Quality application, Hydro Meteorologic database and Station Header module. The approved budget was \$1,947,376. The projects within the program were completed on schedule and within budget. As a result of this success, the agency negotiated with Plato Consulting to perform the similar services for additional projects in fiscal year 2001 - 2002.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
P026704	10/1/2000	10/31/2000	No	Yes
<b>Description of Work</b>				
Developed a high level work plan for eight software projects that were to be initiated and completed within the fiscal year October 1, 2000 to September 30, 2001. The work plan was presented to and approved by the Governing Board. The total amount of contractual funds approved for these projects was \$1,947,376. Developed a report and cost benefit analysis comparing the Ingres DBMS with the Oracle DBMS. This was presented to the Governing Board. As a result the Governing Board approved a three year migration plan from Ingres to Oracle at a total cost of \$1,272,117. The migration effort was completed ahead of schedule in March, 2002.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime Contractor?</b>
P025769	8/11/2000	9/30/2000	No	Yes
<b>Description of Work</b>				
Formalize the creation of the Information Technology Steering Committee to provide Policy level guidance on all information technology activities. Developed a project prioritization and ranking criteria to determine which projects should be initiated and completed in order of criticality to the agency. The Information Technology Steering Committee is still in existence and the prioritization criteria was used to rank projects.				
<b>Contract/PO #</b>	<b>Start Date</b>	<b>End Date</b>	<b>State Contract?</b>	<b>Prime</b>

## Sampling of Plato Consulting Experience

				<b>Contractor?</b>
P023667 & extension	3/20/2000	4/15/2000	No	Yes
<b>Description of Work</b>				
<p>Brainstorm strategic directions for the Information Resources Department. Documented the outcomes of the two-day session. This led to an extension of PO23667. Developed the framework and much of the detail for the Information Culture chapter of the Strategic Information Systems Plan. The plan was published and approved by the Governing Board. This resulted in enhanced emphasis on and increased funding for information technology activities.</p>				